

The Challenge for the Earth : "Environment & Safety"

## **AZEARTH Corporate Profile**



# The Challenge for the Earth: “Environment & Safety”



The name “Azearth” was created by combining the letters “AZ”, which express the idea of “entirety” in English (as in “from A to Z”), with the word “earth”.

Our corporate slogan is “The Challenge for the Earth: ‘Environment & Safety’”, and the company’s ethos is reflected directly in our name.

The will to conserve and protect ecosystems, including human life – this is the philosophy shared by our three business departments.

Whether we are able to leave a secure environment for the next generation will depend on the strength of our ability to survive.

As we think about this on a global scale, our aim is to be a company which provides its customers with the very best information and products at all times.

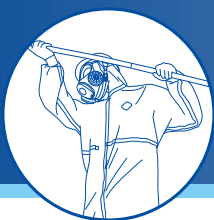
We are a specialized trading company providing security, comfort and color to society and people’s everyday lives

With 10 locations in Japan and 3 overseas, our business is made up of three separate fields. Through the supply of protective garments and equipment made mainly of Tyvek® materials from the US company DuPont, our Protective Clothing & Equipment Business provides solutions that ensure a safe and secure work environment for various types of operational work, as well those in the research and medical fields. As for the lifestyle scene, we are developing two departments - the Tatami Operating Business that would ensure a safe and comfortable living environment suitable for life in Japan that takes into account a person’s needs, and the Garment

Material Operating Business supplying a complete set of materials needed to manufacture garments ranging from sportswear, casual wear to school uniforms. Adopting a truly global vision we invest in our businesses, seeking to deliver value and develop our own products that make the most of original technological ideas and company strengths. As we look to the future with our customers from a broad range of industries and sectors, we will continue to strive to be a highly creative business.

# AZEARTH®





## Protective Clothing & Equipment Business



### A total solution supplier contributing to personal protection and environmental conservation

Ever since we started out in the latter half of the 1970's with the sale and manufacture of protective garments for the nuclear power industry, we have continued to supply chemical protective garments for work in paint/oil dirt and hazardous dust, as well as for jobs that use hazardous chemical substances in highly dangerous liquids and gases. From the latter half of the 1980's onwards the use of asbestos became a primary issue (secondary from 2005 onwards), and the standpoint we have taken with regard to personal protection and environmental conservation concerning work involving the removal of this substance has been to offer a total solution that does not stop at protective garments but also various equipment and disposal technology. Furthermore, in recent years there has been an increasing need for countermeasures to combat risks that threaten people's lives, such as terrorism with nuclear, biological and chemical weapons, as well as issues such as infection from SARS (severe acute respiratory syndrome), avian flu and the new influenza virus. With our impressive track-record, expertise and the wealth of experience we have acquired over a period of more than 30 years, we are striving towards a greater prevalence of safe working environments, larger numbers of people using our products, and the education of those users. Furthermore, we intend to fulfill our responsibilities as a leading company in the field of protective garments, offering a stable supply of high-quality products.

#### List of products and services

##### ● Chemical protective garments

- Measures for improving contaminated land/removing the contaminated parts
- Handling of chemical substances at factories etc.
- Handling of unknown chemical substances
- Measures against chemical terrorism
- Measures to prevent exposure to asbestos
- Measures to guard against the effects of livestock environments/measures to combat avian flu
- Measures to protect against infection
- Food product hygiene measures, etc.

##### ● Environmental equipment

- Negative pressure portable air filtration machine
- Vacuum cleaners fitted with HEPA (High Efficiency Particulate Air) filters
- Various kinds of measuring devices
- Security zone units
- Air showers
- Curing materials, etc.



#### ● Measures to prevent infection

In recent years, we have been supplying kits that offer protection against infection from the new influenza virus etc., to the public services sector, such as local governments, hospitals, police and fire departments, as well as to companies that keep them in reserve. In so doing, we are contributing to a safe and secure environment across an ever larger section of society.

#### ● Measures to prevent exposure to asbestos

Not only do we provide protective garments, we also check the risk level and existing situation with regard to asbestos contamination, providing a fully comprehensive range of services along with a wealth of information, both domestically and overseas. These range from equipment to limit the harm caused by asbestos dust for people in ordinary environments and working environments, based on law, to dust volume measuring devices, security zones, health-related materials and construction work signs.



#### ● Support structures

##### Support for the introduction of protective garments

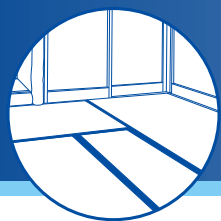
- After reviewing the nature of the work and the type of work environment, the statutory regulations, risks and so forth, we then propose the type of protective garment that is appropriate.
- We also provide support for the introduction of protective garments in cases where a new kind of protective garment is required at a work site, or where there has been a change in the working environment.

##### Educational support regarding how to use protective garments

- We are not only concerned with the sale of our products; we also focus on the dissemination of accurate knowledge relating to protective garments.
- Beginning with product explanations, we offer educational programs that are tailored to meet the particular conditions at the work site in question, such as how to don and doff protective garments.
- We offer explanations of protective garments in cases where new protective clothing has been adopted, or as part of a wider safety education program.







## Combining traditional beauty with cutting-edge technology, An innovator creating comfortable and healthy living spaces.

With its functionality that's well suited to the heat and high humidity of the Japanese climate, along with its sophisticated beauty, tatami is an excellent building material for homes, and one which meets the health, comfort and safety needs required by an increasingly diverse range of living spaces. Azearth deals in a very wide range of products, from traditional high-quality items which bring out the best in the finest natural materials for tatami matting to richly colored tatami with bright patterns, weaves and colors, which make up the main part of our product range; right through to related materials, such tatami mat edges and threads. Furthermore, by setting up a base in China, which supplies us with high quality tatami matting, and putting in place a sales and distribution network right across Japan, not only are we able to respond closely to our customers' needs, but we also lay and replace tatami, and undertake work on the section that lies beneath it. In the months and years ahead, we shall take on the challenge of innovation that aims to create new value, whilst making the most of the good aspects of tradition.



We disclose data from tests on residual pesticides, formaldehyde etc., and promise to provide a safe and secure life.

### List of products

- Tatami matting
- Polystyrene foam
- Insulation boards
- Tatami mat edges
- Tatami threads
- Tatami flooring
- Machines for manufacturing tatami
- All kinds of other tatami-related materials



**Tatami flooring** (has a high degree of heat insulation, and is also hygienic)



**Foam sandwich rice straw tatami flooring** (this has the humidity controlling effect and the feel of a natural material, but with added heat insulation)



**Ultra-lightweight tatami flooring** (is less than half the weight of building material flooring, and is also very springy with excellent heat insulation properties)



## A supply structure that continually offers new products with reliable quality Along with a global network offering a fair price

Having built up a distribution network centered around Japan, China and South-East Asia, we use a 'just-in-time' delivery system, supplying our customers' overseas plants with all the cloth, inner lining and additional materials that are needed for manufacture, in one complete set. However, this is not merely about supporting distribution; exhaustive quality control for each business, using rigorous Azearth standards, along with a system that is always being improved upon via a PDCA approach – these are Azearth's unique strengths. We are developing our supply of materials to address the requirements of our customers, such as planning and developing to match the fashion trends of the season, along with domestic and overseas sales of inner linings, outer materials, and additional materials. Looking to the future, with deft movements we will respond swiftly to the needs of consumers, which are diversifying day by day, and in so doing, we will contribute to the making of ever more fashionable and creative garment products.



### List of products

#### ● Japan

- Planning is carried out in Japan, with production control done in China, Taiwan and Korea; products from these countries are then exported to a third country. Specification control and delivery control (shipping schedule) are carried out domestically, after which products are sent to a third country.
- Outer material, inner lining, pocket cloth, tricots, fleeces, boas, interlining cloth, inner cotton, functional products, small accessories; also straight cuts, bias cuts and mold cut products, which are processed at our Okayama factory.

\* Products for which we have received orders (Garment materials, cut products) are sent all over the country from our domestic distribution center.

#### ● Overseas

- Sale of quarter linings and various kinds of tape processed products made at our overseas subsidiaries (locally-incorporated companies). Other kinds of garment materials are shipped as domestic cargo and sold in Chinese yuan. Alternatively, they are sold in a foreign currency, making use of a bonded warehouse (trade) function.
- High density taffeta thread, polyester dyeing, inner linings (taffeta, twill), tricots, fleeces, boas, bonding, functional products, knits, pocket cloth, interlining cloth, inner cotton, garment materials.
- Business premises: Dalian and Shanghai, China.

## ■ Company Overview

Company name	Azearth Corporation	Capital	¥887,645,391
Head office	4-13-7 Kuramae Taito-ku, Tokyo 111-8623 TEL (03) 3865-1311 FAX (03) 3865-1188	Sales	¥102 billion (as of 30 April, 2021 )
Established	31 May, 1947	Fiscal term	30 April
		Number of employees	224 (as of 30 April, 2021, excluding board members)
		ISO Certification obtained	ISO9001 (obtained Dec. 2004)



## ■ Business branches and domestic subsidiary

### Osaka office

Shinsaibashi Chuo Building 2F, 4-7-6 Minami Senba, Chuo-ku, Osaka-shi, Osaka 542-0081  
TEL (06) 6244-1222 FAX (06) 6244-1737

### Okayama office

9065-1 Satomi, Satoshicho, Asakuchi-gun, Okayama 719-0301  
TEL (0865) 64-6300 FAX (0865) 64-6305

### Sapporo office

2-9-16 Kikusui Motomachi Nanajyo, Shiroishi-ku, Sapporo-shi Hokkaido 003-0827  
TEL (011) 879-1621 FAX (011) 874-7805

### Sendai office

Garden City 3F, 1-22-5 Futabagaoka Aoba-ku, Sendai-shi Miyagi 981-0924  
TEL (022) 727-5285 FAX (022) 274-5122

### AZEARTH Design Center Akita

176-1, Owada, Tochiya, Daisen-shi, Akita 014-0801  
TEL (0187) 66-3170 FAX (0187) 66-3171

### Kanto Distribution Center

464 Higashinaka, Hongo, Sugitomachi, Kita Katsushika-gun, Saitama 345-0023  
TEL (0480) 34-5331 FAX (0480) 34-5348

### West Japan Distribution Center

9065-1 Satomi, Satoshicho, Asakuchi-gun, Okayama 719-0301  
TEL (0865) 64-5776 FAX (0865) 64-5836

### Maruko CO., LTD.

#### Head office

5-11 Kiyoharacho, Ohta-shi, Gunma 373-8551  
TEL (0480) 34-5331 FAX (0480) 34-5348

#### Tokyo office

4-13-7 Kuramae Taito-ku, Tokyo 111-0051  
TEL (03) 3865-4391 FAX (03) 2865-4395

## ■ Overseas divisions

### Vietnam

#### Representative office of AZEARTH Corporation in HCMC

Room 1.04, Phuong Tower, 31C Ly Tu Trong, Ben Nghe Ward, District 1, Ho Chi Minh City

### China

#### NICHIURA TRADING (SHANGHAI) CO.,LTD.

Room 1405, Everbright, Convention and Exhibition Center, E Building No.82 Caobao Road, Xuhui, Shanghai  
TEL (86) 21-54885999 FAX (86) 21-54886278

#### DALIAN FREE TRADE ZONE NICHIURA TRADING CO., LTD.

No. 39, Harbin Road, Jinpu new area, Dalian  
TEL (86) 411-87643972 FAX (86) 411-87643975

#### NICHIURA GARMENT ACCESSORIES (DALIAN) CO., LTD.

No.10 Wanbao Street Dalian E&T Development Zone, Dalian  
TEL (86) 411-87643972 FAX (86) 411-87643975

## ■ Board members

Chairman	Hiroo Suzuki
President	Fumiaki Saito
Director	Tsunehiko Haba
Director	Yoshinari Fujimoto (part-time)
Corporate Auditor	Chisa Okuyama
Corporate Auditor	Osamu Kamo (part-time)
Corporate Auditor	Akio Takahashi (part-time)

## Description of business

### Protective Clothing & Equipment Business

- Sale and manufacture of chemical protective clothing (DuPont™ Tyvek® etc.), sale and manufacture of environmental equipment

### Healthcare Product Business

- Sale and manufacture of Non-woven fabric mask etc.

### Life Material Business

#### Garment Material

- Inner lining, interlining cloth, pocket cloth, quarter lining belt; the sale and manufacture of other textile additional materials

#### Functional Building Material

- Tatami facing, polystyrene foam for tatami matting and tatami flooring, insulation boards, tatami thread, tatami mat edges, tatami machines; the sale of other types of tatami materials
- Laying of tatami and construction work on the section that lies beneath it

## Main customers

AS ONE Corporation  
MIDORI ANZEN Co., Ltd.  
MonotaRO Co., Ltd.  
CHORI Co., LTD.  
AKASHI S.U.C

## Main suppliers

ASAHI KASEI ADVANCE CORPORATION  
DuPont-Asahi Flash Spun Products Co., Ltd.  
Kurashiki Textile Manufacturing Co., Ltd.  
DuPont Styro Corporation  
SMB Kenzai Co., Ltd.

## Banks used

SUMITOMO MITSUI BANKING CORPORATION Asakusabashi Corporate Business Office  
HIROSHIMA BANK, LTD. Tokyo branch Mizuho Bank, Ltd. Asakusabashi branch THE TOCHIGI BANK, LTD. Tokyo branch

## Company history

<b>Chiyodaya Corporation</b>	May 1947	The Chiyoda Corporation is established in Chiyoda ward, Tokyo, with capital of ¥180,000
	May 1972	A separate fiber materials division is created, and the Tokyo Chiyodaya Corporation is established
	Oct. 1972	A separate tatami materials division is created, and the Kuramae Chiyodaya Corporation is established
	Oct. 1975	Start of the protective clothing business
	Oct. 1977	The Tokyo Chiyodaya Corporation is merged
	Apr. 1984	The Kuramae Chiyodaya Corporation is liquidated, but the Osaka sales office carries on operating as the Osaka branch office
	June 1992	The Kanto Distribution Center is set up
	Dec. 1992	With a capital increase, the capital amount now stands at ¥425.25 million
<b>Nichiura Corporation</b>	Jan. 1954	The Nihon Uraji [Japanese Inner Lining] Corporation is established in Osaka, with capital of ¥1 million
	Mar. 1964	Company name is changed to the 'Nichiura Corporation'
	July 1984	The Okayama plant is set up
	Jan. 1990	With a capital increase, the capital amount now stands at ¥201.5 million
	May 1994	The NICHUURA GARMENT ACCESSORIES ( SHANGHAI ) CO.,LTD. is established
	Aug. 1997	The DALIAN FREE TRADE ZONE NICHUURA TRADING CO.,LTD. is established
<b>Azearth Corporation</b>	Sept. 1998	The Chiyodaya Corporation and the Nichiura Corporation are combined in an equal merger, commencing operations as the Nichiura Chiyodaya Corporation, and with capital of ¥626.75 million
	Oct. 1999	The company is merged with Suzuki Kōsan, leading to a fall in capital, to ¥532.73 million
	Aug. 2001	There is another fall in capital, due to share retirement. The value is now ¥496.34 million
	Oct. 2002	NICHUURA GARMENT ACCESSORIES ( DALIAN ) CO.,LTD. is established
	May 2004	Company name is changed to the 'Azearth Corporation'
	Apr. 2006	With a capital increase, the capital amount now stands at ¥671.44 million
	Apr. 2010	Listed on the Osaka Securities Exchange JASDAQ market (current Tokyo Securities Exchange Co., Ltd. JASDAQ (Standard)) with capital increase, the capital amount now stands at exchange ¥887.64 million
	Mar. 2011	West Japan Distribution Center established within Okayama office.
	June. 2012	Listed on the Second of the Tokyo Stock Exchange.
	Feb. 2014	Maruko CO., LTD. becomes a subsidiary.
	Jan. 2015	Representative office in HCMC is set up
	Mar. 2016	AZEARTH Design Center Akita is set up
	Apr. 2022	Changed to the Standard Market in accordance with the reorganization of the Tokyo Stock Exchange.
	May 2022	AZEARTH Design Center Akita is extended

